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#### **University of Kentucky Research Foundation**

Board of Directors Meeting June 5, 2012

#### **Report of the Treasurer**

#### <u>Independent Audit of Consolidated Financial Statements for the Year Ended June 30, 2011</u>

The independent audit for the fiscal year ended June 30, 2011 was performed by BKD, Certified Public Accountants, who rendered an unqualified or "clean" opinion on the UKRF Consolidated Financial Statements. The Consolidated Financial Statements are prepared in accordance with financial accounting and reporting standards established for public universities by the Governmental Accounting Standards Board (GASB) and include the financial activities of the UK Research Foundation, Kentucky Technology, Inc., (KTI), Secat Inc., Therix Medical, Inc., and Coldstream Laboratories, Inc. The Financial Statements consist of a Statement of Net Assets (Balance Sheet), a Statement of Revenues, Expenses, and Changes in Net Assets (Income Statement), and a Statement of Cash Flows. The Financial Statements are preceded by a Management's Discussion and Analysis that provides a summary overview of the financial condition and activities of the Foundation for the fiscal year 2010-2011.

The Audited Financial Statements were previously distributed to the Board of Directors in the fall of 2011. An additional copy is included in your Board packet.

#### FINANCIAL HIGHLIGHTS, FY 2010-11

- Operating revenues were \$339.5 million, an increase of \$11.9 million or 3.6% over the previous year. The increase in operating revenues is due primarily to increases in federal contracts of \$11.9 million which included \$11.2 million increase in ARRA grants. Nongovernmental grants and contracts also contributed to the growth by \$1.5 million, offset by a decrease in State and local grants of \$3.3 million.
- Operating expenses were \$326.2 million, an increase of \$12.8 million, primarily attributable to increased expenses associated with research of \$6.4 million, instruction of \$2.7 million and public service activity of \$2.4 million.
- Net income from operations was \$13.3 million. Operating revenues and expenses consist primarily of grants and contracts activity.
- Nonoperating revenues were \$18.4 million, consisting primarily of capital grants and gifts of \$15.8 million and patent and investment income of \$1.7 million. Grants to the University for support of academic programs, administrative costs and capital projects totaled \$21.5 million.
- Reimbursement of facility and administrative costs of contracts and grants (indirect costs recovery) totaled \$52.8 million compared to \$50.6 million for the previous year, and are included in total revenues of \$339.5 million.
- The above activities resulted in an overall increase in net assets for the year of \$10.3 million, with unrestricted net assets increasing \$7.6 million.
- The Balance Sheet as of June 30, 2011 reported total assets of \$108.2 million, with liabilities of \$64.6 million. Total net assets were \$43.6 million, consisting of capital assets (net of depreciation) of \$12.6 million, restricted net assets of \$4.4 million, and unrestricted net assets of \$26.6 million.

In addition to the audit of the general purpose financial statements, BKD performed an audit of all federal funds received by the University for fiscal year ended June 30, 2011 under the provisions of OMB Circular A-133. The audit includes all research, instructional, public service and student financial aid grants and contracts sponsored by the federal government. A schedule of expenditures of all federal awards was tested for compliance with laws, regulations and provisions of individual grants and contracts. BKD issued an unqualified or "clean" opinion on the A-133 audit with no material or significant exceptions noted.

#### Fiscal Year Ending June 30, 2012

- Budgeted unrestricted current funds revenues for the current year total \$292.5 million which includes expected indirect cost recovery of \$43.0 million. For the nine months ended March 31, UKRF has realized \$262.5 million or 90% of the total revenue estimate.
- Unrestricted current funds expenditures, including grants to the University, total \$255.6 million or 87% of the approved budget as of March 31, 2012.

- Unrestricted fund balances at June 30, 2012 are projected to be approximately \$34.6 million, an increase of \$8 million for the 2011-12 fiscal year. This increase is due to an anticipated over-recovery of Facilities and Administrative Cost (F&A).
- Contract and grant awards received from July 1, 2011 to March 31, 2012 total \$219.8 million compared to \$249.9 million for the same period last fiscal year or a 12.0% decrease. Federal awards were \$115.6 million for the current year compared to \$132.9 million for the same period last year, or a decrease of 13.0%. Total awards without ARRA funds were \$216.8 million for the nine month period compared to \$220.2 million from the same period last fiscal year.

BKD will conduct the independent audit of the general-purpose financial statements of the Foundation for FY 2011-2012 at a cost of \$7,400. The audited financial statements will be distributed to the Board of Directors in October 2012.

#### Negotiated Facilities and Administrative Cost (F & A) Rates

The Facilities and Administrative Cost Rates (F & A cost rates) applicable to federal contracts and grants are negotiated with the Department of Health and Human Services (DHHS). The rate applicable to organized research is 48.5% for fiscal years 2010-2012.

An F & A cost rate proposal based upon June 30, 2011 costs was submitted in December 2011 to DHHS. Negotiations and final rates are not expected for several months.

#### **GENERAL INFORMATION**

UKRF is a separate legal entity established by the University of Kentucky to receive, invest and expend funds in promoting scientific, educational, and developmental activities on behalf of the University. UKRF is classified as a 501(c)(3) entity by the Internal Revenue Service.

UKRF operates as an integral part of the University and is designated to receive, manage, and account for externally sponsored grants and contracts for research, education, public service, and other activities.

UKRF is fully accountable to the University for all resources received and used in its operations, particularly indirect cost recoveries representing reimbursement of the facilities and administrative costs of conducting sponsored programs. UKRF transfers a major portion of indirect cost recoveries to the University in the form of "grants to UK" for capital projects, support of academic programs, and support of indirect costs.

# UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION BALANCE SHEETS AS OF MARCH 31, 2012 AND 2011

#### **ASSETS**

	2012	2011
CURRENT FUNDS		
Cash	\$ 38,988,376	\$ 34,722,126
Reimbursable costs - grants and contracts, less allowances of		
\$635,000 in 2012 and \$545,000 in 2011	35,693,211	40,987,895
Investments, at market (Schedule 3)	16,606,479	14,949,372
Deferred charges - patents	2,316,322	3,306,925
Total current funds	\$ 93,604,388	\$ 93,966,318
ENDOWMENT FUNDS		
Investments, at market (Schedule 3)	\$ 3,656,818	\$ 3,902,343
Total endowment funds	\$ 3,656,818	\$ 3,902,343
PLANT FUNDS		
Land and improvements	\$ 2,336,454	\$ 2,336,454
Construction in progress	-	529,013
Spindletop farm	469,180	1
Total plant funds	\$ 2,805,634	\$ 2,865,468

# UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION BALANCE SHEETS AS OF MARCH 31, 2012 AND 2011

#### **LIABILITIES AND FUND BALANCES**

	2012	2011
CURRENT FUNDS		
Interest payable	\$ 8,977	\$ 8,977
Accounts payable	4,074,604	3,624,912
Net deferred revenues	6,875,277	8,892,122
Deferred income - grants and contracts	38,003,555	46,846,037
Deferred income - patents	660,522	857,294
Due to other funds	7,528,701	6,683,618
Fund balances		
Unrestricted	35,803,015	26,458,761
Restricted	649,737	594,597
		·
Total current funds	\$ 93,604,388	\$ 93,966,318
ENDOWMENT FUNDS		
Due to other funds	\$ 15,812	\$ 163,653
Fund balances	3,641,006	3,738,690
Total endowment funds	\$ 3,656,818	\$ 3,902,343
PLANT FUNDS		
Investment in plant	\$ 2,805,634	\$ 2,865,468
Total plant funds	\$ 2,805,634	\$ 2,865,468

### UNIVERSITY OF KENTUCKY

#### RESEARCH FOUNDATION UNRESTRICTED FUNDS NET DEFERRED REVENUES FOR THE NINE MONTHS ENDED MARCH 31, 2012

#### WITH COMPARATIVE FIGURES FROM MARCH 31, 2011

	 2012	•	2011
Total revenues and appropriated fund balance	\$ 55,202,639		\$ 50,961,176
Less appropriated fund balance	(6,000,000)		(3,400,000)
Total revenues less appropriated fund balance	49,202,639		47,561,176
Expenditures	 42,327,362		38,669,054
Net deferred revenues	\$ 6,875,277		\$ 8,892,122

# UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION STATEMENT OF CHANGES IN FUND BALANCES FOR THE NINE MONTHS ENDED MARCH 31, 2012

	Current Restricted Funds			Er	ndowment Funds	Investment In Plant			
REVENUES AND OTHER ADDITIONS			_			_			
Endowment income	\$	100,855		\$	43,961				
Gifts		55,500			2,255				
Other income		11,177			-				
Net change in fair value of investments			_		(28,206)	_			
Total revenues and other additions		167,532	_		18,010	-			
EXPENDITURES AND OTHER DEDUCTIONS									
Educational and general		186,683			-				
Transfers to other funds and affiliated corporations					106,777	_		598,279	
Total expenditures and other deductions	_	186,683	_		106,777	_		598,279	
NET DECREASE for the period		(19,151)			(88,767)			(598,279)	
FUND BALANCE, July 1, 2011		668,888	<u>-</u>		3,729,773	_		3,403,913	
FUND BALANCE, March 31, 2012	\$	649,737	-	\$	3,641,006	_	\$	2,805,634	

### UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION

### SCHEDULE OF UNRESTRICTED CURRENT FUNDS REVENUES AND APPROPRIATED FUND BALANCES FOR THE NINE MONTHS ENDED MARCH 31, 2012

#### WITH COMPARATIVE FIGURES FROM MARCH 31, 2012

		20	2011				
	Budget		Realized	%		Realized	%
REALIZED INCOME							
Sponsored projects							
Federal grants and contracts	\$ 202,872,317	\$	172,778,194	85	\$	171,262,862	82
State and local grants and contracts	61,290,727		56,201,667	92		49,665,751	71
Nongovernmental grants and contracts	 25,836,956		21,526,643	83		21,004,342	79
Total realized income	 290,000,000		250,506,504	86		241,932,955	79
Less: direct costs							
Federal grants and contracts	163,165,220		139,056,941	85		137,239,986	82
State and local grants and contracts	61,140,949		55,424,340	91		48,953,699	70
Nongovernmental grants and contracts	 22,693,831		18,801,495	83		18,259,325	78
Total direct costs	 247,000,000	_	213,282,776	86_	_	204,453,010	78
Net recoveries of facilities and administrative							
costs	43,000,000		37,223,728	87		37,479,945	85
GENERAL INCOME							
Cost of education allowances	63,000		31,500	50		-	-
Fixed price contracts	1,100,000		2,550,000	232		632,251	39
Investment income	-		19,911	-		32,380	-
Miscellaneous income	20,000		50,130	251		11,584	58
Patent income	1,300,000		975,873	75		1,328,036	89
Transfers from University of Kentucky for cost share	-		8,351,497			8,076,980	_
Total general income	2,483,000		11,978,911	482		10,081,231	313
Appropriated fund balance	 6,000,000		6,000,000	100		3,400,000	100
Total revenues and appropriated fund balance	\$ 51,483,000	\$	55,202,639	107	\$	50,961,176	101

# UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION SCHEDULE OF UNRESTRICTED CURRENT FUNDS EXPENDITURES

## FOR THE NINE MONTHS ENDED MARCH 31, 2012 WITH COMPARATIVE FIGURES FROM MARCH 31, 2011

			2011				
		Budget	Expended	%	Expended	%	
I. TRANSI	FERS TO UNIVERSITY OF KENTUCKY						
	eral grant	\$ 3,263,400	\$ 2,447,550	75	\$ 2,188,200	75	
	demic research administration personnel	7,079,600	5,309,700	75	5,054,850	75	
C. "Ac	counting" transfer (COE, fixed price)	1,163,000	2,581,500	222	632,250	37	
D. Othe	er transfers						
1.	Teaching assistants	451,000	338,250	75	338,250	75	
2.	Minority postdoctoral fellowships	120,000	90,000	75	90,000	75	
3.							
	underrepresented areas	120,000	90,000	75	90,000	75	
4.	Computer upgrade funds to VP info systems	430,400	322,800	75	322,800	75	
5.	Graduate school program support	3,997,000	2,997,750	75	2,997,750	75	
6.	Health sciences research building						
	debt service	691,700	518,775	75	406,200	75	
7.	Environmental health and safety	66,000	49,500	75	49,500	75	
8.	Biomedical/Biological science research						
	building debt service	2,226,700	1,670,025	75	1,669,350	75	
9.	Legal counsel support	81,000	60,750	75	60,750	75	
10.	Risk & insurance	100,000	75,000	75	75,000	75	
11.	Controller's office support/CAS	635,000	476,250	75	476,243	75	
12.	President's retainer for chairing UKRF Board	-	-	-	20,250	75	
13.	Commercialization & economic development	552,500	414,375	75	414,375	75	
14.	RCTF - VC/MC commitment (Toxicology)	85,000	63,750	75	63,750	75	
15.	College grant officers	 637,000	 477,750	75	477,750	75	
	Total transfers to University of Kentucky	21,699,300	 17,983,725	83	15,427,268	72	
II. EXPENI	DITUDES						
	erating expenses, research administration						
A. Ope		20,000	18,983	95	21,966	110	
2.	Computer services	100,000	68,450	68	72,372	63	
3.	·	50,000	23,484	47	32,584	65	
3. 4.	Federal relations/sponsored program	30,000	23,464	41	32,364	03	
4.	development	31,000	19,109	62	23,490	76	
5.	Intellectual properties office	36,000	41,064	114	28,694	80	
6.	Communications and advancement	126,000	26,245	21	28,199	19	
7.	Discretionary accounts	26,000	12,837	49	15,357	59	
8.	Overruns and disallowed costs	2,000	33,652	-	89,151	39	
9.	Regulatory travel - federal relations	45,000	33,405	74	25,205	56	
10.	VP office operating	60,000	•	41	•	33	
11.	Air freight, postage and duplicating	50,000	24,652 23,386	47	19,986		
11.	Renovation, equipment and other	10,000	5,306	4/	21,722	43	
12.	· • •	30,000	2,884	10	6,547	22	
13.	•	45,000	2,884	66	35,526	79	
	<b>5</b>	40,000	29,323	00	33,326	19	
15.	the treasurer	63,100	65,754	104	39,168	62	
	uic ucasulti	03,100	05,754	104	39,108	02	
	Total operating expenses	694,100	428,734	62	459,967	63	

# UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION SCHEDULE OF UNRESTRICTED CURRENT FUNDS EXPENDITURES FOR THE NINE MONTHS ENDED MARCH 31, 2012 WITH COMPARATIVE FIGURES FROM MARCH 31, 2011

			20		2011			
		Budget		Expended	%	Expended	%	
B. Oth	er activity							
1.	RGS/IS contract programming & software	150,000		127,534	85	144,106	96	
2.	Patent costs	700,000		460,885	66	806,092	121	
3.	Royalty income sharing program	 3,100,000		365,296	12	117,451	4	
	Total other activity	 3,950,000	_	953,715	24	1,067,649	26	
C. Res	search program budget							
1.	Start up	9,499,055		6,224,521	66	5,829,995	60	
2.	Enrichment program	9,440,000		4,073,364	43	4,099,349	48	
3.	Faculty research support	775,000		320,708	41	323,857	42	
4.	Grant related support	925,000		566,677	61	355,761	36	
5.	Shared use facilities	1,500,000		432,376	-	420,975	22	
6.	University wide initiatives & opportunities	 3,000,545		1,468,038	49	1,488,677	60	
	Total research program expenditures	 25,139,600	_	13,085,684	52	12,518,614	51	
D. Cos	st share							
1.	Cost share expenses	-		9,875,504	-	9,195,556	-	
	Total cost share	 •		9,875,504	-	9,195,556	-	
	Total transfers and expenditures	\$ 51,483,000	\$	42,327,362	82	\$ 38,669,054	76	

# UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION SCHEDULE OF INVESTMENTS BY FUND GROUP AS OF MARCH 31, 2012

CURRENT FUNDS	
Centaur Pharmaceuticals	\$ 100
Coldstream Laboratories Incorporated	8,819,448
InfraReDx Incorporated	3,835
Kentucky Technology Incorporated	7,783,090
Oil leases - at nominal value (six)	6
Total current funds investments	\$ 16,606,479
ENDOWMENT FUNDS	
Investments in funds held by others	\$ 1
Equity in pooled endowment funds	3,656,817
Total endowment funds investments	\$ 3,656,818

## UNIVERSITY OF KENTUCKY RESEARCH FOUNDATION

## SUMMARY OF CURRENT FUNDS REVENUES, EXPENDITURES AND TRANSFERS FOR THE NINE MONTHS ENDED MARCH 31, 2012

	U	Inrestricted		Restricted			Total
REVENUES			_				
Grants and contracts	\$	37,223,728		\$	213,282,776		\$ 250,506,504
Unrestricted current							
Cost of education allowance		31,500					31,500
Fixed price contracts		2,550,000					2,550,000
Investment income		19,911					19,911
Miscellaneous income		50,130					50,130
Patent income		975,873					975,873
Transfers from University of Kentucky for cost share		8,351,497					8,351,497
Restricted current					167,532		167,532
			_				
Total revenues		49,202,639	_		213,450,308		262,652,947
EXPENDITURES							
Grants and contracts					213,282,776		213,282,776
Operating		428,734					428,734
Other		953,715					953,715
Research support		13,085,684					13,085,684
Cost share		9,875,504					9,875,504
Other restricted			_		186,683		186,683
Total expenditures		24,343,637	_		213,469,459		237,813,096
TRANSFERS							
Grants to the University of Kentucky		17,983,725	_				17,983,725
Total transfers		17,983,725	_				17,983,725
Total expenditures and transfers		42,327,362	_		213,469,459		255,796,821
NET INCREASE/(DECREASE) in fund balances	\$	6,875,277	_	\$	(19,151)		\$ 6,856,126